



CITY OF SAN ANTONIO
WORKFORCE DEVELOPMENT OFFICE

Train for Jobs SA Update

As of January 31, 2022

Enrollment Numbers (enrollment ended December 31, 2021; however, training continues through 2022)

1. **Number of individuals who have expressed interest in the program**
 - 17,024
2. **Number of individuals who have completed the preliminary intake process**
 - 10,307
3. **Number of individuals pending enrollment in training program**
 - 2,933
4. **Median time from intake to enrollment**
 - 42 days
5. **Number of individuals who have enrolled in a training program**
 - **5,051 individuals** have enrolled in **5,288 trainings**, including High School Equivalency, On-the-Job Training, and/or Short- or Long-Term workforce training.

Training Types	Trainings	Percentage
OJT	42	0.79%
HSE	742	14.03%
Short-Term (<12 weeks)	2,672	50.53%
Long-Term (>12 weeks)	1,830	34.61%
Total	5,288	100.00%
Age Ranges	Trainings	Percentage
18 - 24	992	19.64%
25 - 34	1,808	35.80%
35 - 44	1,168	23.12%
45 - 54	661	13.09%
55 - 64	257	5.09%
65 - 74	32	0.63%
75+	5	0.10%
No Age Listed	128	2.54%
Total	5,051	100.00%
Race	Trainings	Percentage
American Indian/Alaska Native	28	0.55%
Asian	95	1.88%
Black/African-American	760	15.05%
Hispanic	3,262	64.58%
Middle Eastern	17	0.34%
Native Hawaiian/Pacific Islander	14	0.28%

Other Race	126	2.49%
White	619	12.25%
Undefined	130	2.57%
Total	5,051	100.00%
Gender	Trainings	Percentage
Female	3,443	68.17%
Male	1,456	28.83%
Self-Described	14	0.28%
Preferred not to Answer/Undefined	138	2.73%
Total	5,051	100.00%

6. Short- and Long-Term training Breakdown by Industry

- The following table provides a breakdown by industry for the 4,502 **Short- or Long-Term trainings** that participants have enrolled in.

Industries	Trainings	Percentage	Refer to these tables for additional details
Business	691	15.35%	Table A
IT	876	19.46%	Table B
Manufacturing/Logistics	317	7.04%	Table C
Medical	2,108	46.82%	Table D
Trades	284	6.31%	Table E
Other	226	5.02%	Table F
Total	4,502	100.00%	

TABLE A: Detailed Business Industry Report

Business Courses	Trainings	Percentage
Bookkeeping/Accounting Clerk	190	27.50%
Human Resources	148	21.42%
Human Resources Management Cert.	101	14.62%
Administrative Assistant	95	13.75%
Entrepreneurship	46	6.66%
Office Support Assistant	44	6.37%
General Business Operations	39	5.64%
Financial Services Representative	16	2.32%
Business Admin Associate	6	0.87%
Bilingual Customer Service	4	0.58%
Program Management Apprenticeship	2	0.29%
Total	691	100.00%

TABLE B: Detailed IT Industry Report

IT Courses	Trainings	Percentage
Computer Support Specialist	158	18.06%
Information Technology	98	11.20%
Comp TIA Fundamentals	93	10.63%
Google IT Support Professional	88	10.06%
Full Stack Software Development	77	8.80%

Cybersecurity	72	8.23%
Customer Service Representative	47	5.37%
Systems Administrator	45	5.14%
Security Support Specialist	39	4.46%
IT Customer Support	32	3.66%
Data Science	24	2.74%
Information Security & Assurance	23	2.63%
Network Support Specialist	14	1.60%
Cloud Computing	10	1.14%
Software Development	9	1.03%
Web and Mobile Development	9	1.03%
Network Administrator	8	0.91%
Artificial Intelligence	8	0.91%
Digital Marketing	7	0.80%
Computer Programming	5	0.57%
Graphic Design	5	0.57%
Dynamic Advancement Training	4	0.46%
Total	875	100.00%

TABLE C: Detailed Manufacturing/Logistic Industry Report

Manufacturing & Logistics Courses	Trainings	Percentage
Commercial Driver's License	213	67.19%
Professional Truck Driving	43	13.56%
Advanced Manufacturing	28	8.83%
Logistics	20	6.31%
Warehouse Operations	5	1.58%
Supply Chain Technician	3	0.95%
Texas FAST	3	0.95%
Machine Tool Operator	1	0.32%
Certified Logistics Associate	1	0.32%
Total	317	100.00%

TABLE D: Detailed Medical Industry Report

Medical Courses	Trainings	Percentage
Medical Assistant	470	22.30%
Medical Billing & Coding	255	12.10%
Registered Nurse	250	11.86%
Phlebotomy	191	9.16%
Pharmacy Technician	187	8.87%
Medical Front Office	163	7.73%
Certified Nurse Assistant	131	6.21%
Dental Assistant	93	4.41%
Patient Care Technician	92	4.36%
Licensed Vocational Nurse	62	2.94%

Certified Rhythm Analysis Technician	43	2.04%
Radiography Tech	31	1.47%
Diagnostic Medical Sonographer	22	1.04%
Dental Hygienist	21	1.00%
Physical Therapy Assistant	18	0.85%
Electronic Health Records Specialist	14	0.66%
Occupational Therapy Assistant	14	0.66%
Respiratory Care	14	0.66%
Invasive Cardiac Technology	12	0.57%
Health Information Technology	11	0.52%
Surgical Tech	7	0.33%
Electrocardiography Tech	4	0.19%
Tandi Medical Apprenticeship	1	0.05%
Total	2,108	100.00%

TABLE E: Detailed Trades Industry Report

Trades Courses	Trainings	Percentage
Electrical Trades	83	29.33%
HVAC	60	21.20%
Welding	27	9.54%
Window Restoration	25	8.83%
Plumbing	19	6.71%
Safety Training Campaign	18	6.36%
Culinary Arts	14	4.95%
Carpentry	11	3.89%
Auto Service Technician	9	3.18%
Aircraft Mechanic	6	2.12%
Diesel Mechanic	5	1.77%
Supply Chain Technician	2	0.71%
Construction	2	0.71%
Building Maintenance Tech	1	0.35
Roofing	1	0.35%
Total	283	100.00%

TABLE F: Detailed Report for Other Industries

Other Courses	Trainings	Percentage
Childcare Development Assoc.	173	76.55%
Paralegal	8	3.54%
Hospitality Management	6	2.65%
Educator Prep Program	6	2.65%
Paraprofessional	6	2.65%
Career Bootcamp*	10	4.42%
Pending Partner Entry	17	7.52%
Total	226	100.00%

**This is a short-term course designed to be taken after training to assist in career readiness.*

7. **2,257 participants have completed their training program** (out of 5,051 who have entered training).

Training Status	Participants	Percentage
Complete	2,257	44.68%
Age Range	Participants	Percentage
18 - 24	421	18.65%
25 - 34	781	34.60%
35 - 44	520	23.04%
45 - 54	311	13.78%
55 - 64	140	6.20%
65 - 74	17	0.75%
75+	3	0.13%
No Age Listed	64	2.84%
Total	2,257	100.00%
Race	Participants	Percentage
American Indian/Alaskan Native	10	0.44%
Asian	46	2.04%
Black/African-American	332	14.71%
Hispanic	1,442	63.89%
Middle Eastern	10	0.44%
Native Hawaiian/Pacific Islander	6	0.27%
Other Race	54	2.39%
White	293	12.98%
Undefined	64	2.84%
Total:	2,257	100.00%
Gender	Participants	Percentage
Female	1,498	66.37%
Male	682	30.22%
Self-Described	8	0.35%
Preferred not to Answer/Undefined	69	3.06%
Total:	2,257	100.00%

8. **2,692 enrolled participants have NOT completed training program** (out of 5,051 participants who have entered training).

Status	Participants	Percentage
Dropped	411	8.14%
In Progress	2,383	47.18%
Total:	2,692	55.32%

"Dropped" Age Range	Participants	Percentage
18 - 24	92	22.38%
25 - 34	150	36.50%
35 - 44	96	23.36%
45 - 54	49	11.92%
55 - 64	16	3.89%

65 - 74	1	0.24%
No Age Listed	7	1.70%
Total	411	100.00%
"Dropped" Race	Participants	Percentage
American Indian/Alaskan Native	2	0.49%
Asian	4	0.97%
Black/African-American	68	16.54%
Hispanic	278	67.64%
Other Race	5	1.22%
White	46	11.19%
Undefined	7	1.94%
Total	411	100.00%
"Dropped" Gender	Participants	Percentage
Female	266	64.72%
Male	137	33.33%
Preferred not to Answer/Undefined	8	1.95%
Total	411	100.00%
"In Progress" Age Range	Participants	Percentage
18 - 24	479	20.10%
25 - 34	877	36.80%
35 - 44	552	23.16%
45 - 54	301	12.63%
55 - 64	101	4.24%
65 - 74	14	0.59%
75+	2	0.08%
No Age Listed	57	2.39%
Total	2,383	100.00%
Race	Participants	Percentage
American Indian/Alaska Native	16	0.67%
Asian	45	1.89%
Black/African-American	360	15.11%
Hispanic	1,542	64.71%
Middle Eastern	7	0.29%
Native Hawaiian/Pacific Islander	8	0.34%
Other Race	67	2.81%
White	280	11.75%
Undefined	58	2.44%
Total	2,383	100.00%
Gender	Participants	Percentage
Female	1,679	70.46%
Male	637	26.73%
Self-Described	6	0.25%
Preferred not to Answer/Undefined	61	2.55%

Total	2,383	100.00%
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Stipends

1. Number of participants that have received stipends

- 4,180

2. Estimated amount of stipends paid

- \$11,333,767 (through December 31, 2021)

On the Job Training (OJT)

1. 44 OJT participants

Business Hosting OJT	Industry	# of OJT Participants
Allied Healthcare	Medical	2
Comfort Suites Alamo Riverwalk	Other	2
Cruising Kitchens	Business	5
Digital Creative Institute	Business	2
Element Kombucha	Manufacturing/Logistics	1
Factory Keys	Manufacturing/Logistics	1
Forma Automotive	Manufacturing/Logistics	2
Full of Grace Marketing	Business	1
Glo's Homestore Furniture	Business	2
Platinum Aviation	Manufacturing/Logistics	1
SAT Energy	Business	1
Stirista	Business	1
Tandi Medical	Medical	2
Toyotetsu	Manufacturing/Logistics	19
VuTex	Manufacturing/Logistics	1
Zeitgeist Wellness Group	Medical	1

2. Employers participating

- 64 employers

Business Hosting OJT	Industry
A New Life For A New Generation	Professional
Advanced Healthcare	Healthcare
Allied Healthcare	Medical
Artisan Oddities & Entertainment	Sales
Axxon Services Inc.	HVAC
Bestica	IT
Caring Solutions	Medical
Carvajal Agencies	Insurance
Carvix	Automotive
Comfort Suites Alamo Riverwalk	Customer Service

Business Hosting OJT	Industry
Light Wings Promotions	Marketing
Naomi Child Development Center	Childcare
Nissei Plastics	Manufacturing
NuPak Medical/Katena	Medical/ Manufacturing
San Antonio Sports Medicine	Medical
Palacio Del Rio	Hospitality
Pearsall Law Firm, PLLC	Customer Service
Platinum Aviation	Aerospace
Randolph's Lawn Care	Construction
RCNL, LLC	Warehousing

Consolidated Installation Support, LLC	Construction
Costa Solutions	Transportation
Crosspoint at The Summit	Customer Service
Cruising Kitchens	Hospitality
Davies Entertainment	Hospitality
Davila Pharmacy	Medical
Digital Creative Institute	Marketing
Division Laundry	Cleaning
Dynamic Advancement	IT
Eagle One Towing	Towing
Element Kombucha	Manufacturing
EO2 Concepts	Manufacturing
Forma Automotive	Manufacturing
Full of Grace Marketing	Professional
GLO's Home Store Furniture	Retail
Hero Assemblers	Manufacturing
INCELL Corporation	Medical
Intensity Paint	Construction
Jorge Herrera Law Firm	Professional
Joyson Safety Systems	Manufacturing
La Estrella Home Care	Medical
Law Office of Jerry Trevino	Professional

RDR Flooring Services	Construction
Reed Candle Company	Administrative
RX Technology	IT
S.A Leadership Academy	Education
SAT Energy	Manufacturing
SSG Hotel	Hospitality
Sterling Foods	Manufacturing
Steven & Sons	Manufacturing
Tandi Medical	Medical
The Social Being	IT
The Vision Source	Manufacturing
TL Abbott Investments	Financial
Treco Enterprises	Construction
True Flavors	Food
Toyotetsu (TTTX)	Manufacturing
Unifirst	Production
Veracity Professional Services Group	Manufacturing
Visionworks	Manufacturing
VT San Antonio Aerospace	Aerospace
Zeitgeist Wellness Group	Medical
ZH Airport Hotel	Hospitality
ZH Landmark Center Hotel	Hospitality

Wraparound Support Services

1. Current Case Management Participant Ratios

Agency	Participants Per Case Manager
Alamo Colleges District	75 - 100
Chrysalis Ministries	50
Family Service	65 - 80
Project Quest	120
Restore Education	86
Workforce Solutions Alamo	60 - 80

2. Barriers participants are experiencing

- Train for Jobs SA partner agencies document these barriers during intake and refer participants to internal or external resources.
- Participants commonly request assistance with the following:
 - Rent, mortgage, and utility bills
 - Childcare
 - Textbooks
 - Work uniforms
 - Tools needed for skilled trades programs
 - Transportation
 - Food

Employment

1. 1,140 participants have been connected to employment

Placement Time	Participants	Percentage
≤ 90 days	239	19.54%
> 90 days	205	17.44%
Pending Partner Data Entry	696	63.01%
Total	1,140	100.00%
Age Range	Participants	Percentage
18 - 24	172	15.09%
25 - 34	381	33.42%
35 - 44	280	24.56%
45 - 54	179	15.70%
55 - 64	76	6.67%
65 – 74	16	1.40%
No Age Listed	36	3.16%
Total	1,140	100.00%
Race	Participants	Percentage
American Indian/Alaskan Native	4	0.35%
Asian	20	1.75%
Black/African-American	180	15.79%
Hispanic	690	60.53%
Middle Eastern	5	0.44%
Native Hawaiian/Pacific Islander	5	0.44%
Other Race	27	2.37%
White	177	15.53%
Undefined	32	2.81%
Total	1,140	100.00%
Gender	Participants	Percentage
Female	715	62.72%
Male	379	33.25%
Self-Described	7	0.61%
Preferred not to Answer/Undefined	39	3.42%
Total	1,140	100.00%

2. Employment by industry

Industry	Job Placements	Percentage
Business	158	13.86%
IT	118	10.35%
Manufacturing & Logistics	109	9.56%
Medical	362	31.75%
Trades	90	7.89%

Other	303	26.59%
Total	1,140	100.00%

3. Top 10 employers

Top 10 Employers	Job Placements
Methodist Hospital	64
University Health System	47
Toyotetsu Texas, Inc	25
Baptist Health System	21
JR Ramon Demolition	19
Accenture Federal Services	14
Family Service	14
City of San Antonio	10
Conduent State and Local Solutions	10
TaskUS USA LLC	10

4. Median wage of job placements

- \$15.00/hour
- All individuals are placed in career paths that have the potential for at least \$15/hour wages in the near future.

5. Number of participants earning at least \$15 per hour and higher

- 643

Industry	Job Placements	Percentage
Business	90	14.00%
IT	98	15.24%
Manufacturing & Logistics	85	13.22%
Medical	191	29.70%
Trades	38	5.91%
Other	141	21.93%
Total	643	100.00%
Age Range	Job Placements	Percentage
18 - 24	87	13.53%
25 - 34	217	33.75%
35 - 44	165	25.66%
45 - 54	96	14.93%
55 - 64	45	7.00%
65 – 74	13	2.02%
No Age Listed	20	3.11%
Total	643	100.00%
Race	Job Placements	Percentage
American Indian/Alaskan Native	2	0.31%
Asian	18	2.80%
Black/African-American	94	14.62%
Hispanic	390	60.65%

Middle Eastern	4	0.62%
Native Hawaiian/Pacific Islander	3	0.47%
Other Race	20	3.11%
White	95	14.77%
Undefined	17	2.64%
Total	643	100.00%
Gender	Job Placements	Percentage
Female	378	58.79%
Male	241	37.48%
Self-Described	3	0.47%
Preferred not to Answer/Undefined	21	3.27%
Total	643	100.00%

6. Median wage increase

- \$2.00

Industry	Median Wage Increase
Business	+\$1.94
IT	+\$3.65
Manufacturing & Logistics	+\$3.00
Medical	+\$2.47
Trades	+\$0.50
Other	+\$1.00
Age Range	Median Wage Increase
18 - 24	+\$2.99
25 - 34	+\$2.20
35 - 44	+\$0.00
45 - 54	No Change
55 - 64	+\$0.98
65 – 74	+\$4.00
No Age Listed	+\$3.19
Race	Median Wage Increase
American Indian/Alaskan Native	+\$3.25
Asian	+\$8.12
Black/African-American	+\$2.00
Hispanic	+\$1.94
Middle Eastern	+\$3.50
Native Hawaiian/Pacific Islander	+\$6.50
Other Race	+\$2.00
White	+\$1.50
Undefined	+\$1.00
Gender	Median Wage Increase
Female	+\$2.00
Male	+\$1.50
Self-Described	-\$0.12

Preferred not to Answer/Undefined	No Change
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